

## Table of Contents

### **ADAMA**

Executive Summary  
Ownership  
Business Evolution  
Organization and Management  
Major Facilities  
Product Portfolio and Technological Know-How  
Marketing Capabilities  
Financial Analysis  
Strengths and Weaknesses  
Strategic Direction

### **BASF**

Executive Summary  
Ownership  
Business Evolution  
Organization and Management  
Major Facilities  
Product Portfolio and Technological Know-How  
Marketing Capabilities  
Financial Analysis  
Strengths and Weaknesses  
Strategic Direction

### **Bayer**

Executive Summary  
Ownership  
Business Evolution  
Organization and Management  
Major Facilities  
Product Portfolio and Technological Know-How  
Marketing Capabilities  
Financial Analysis  
Strengths and Weaknesses  
Strategic Direction

### **Dow Chemical**

Executive Summary  
Ownership  
Business Evolution  
Organization and Management  
Major Facilities  
Product Portfolio and Technological Know-How  
Marketing Capabilities  
Financial Analysis  
Strengths and Weaknesses  
Strategic Direction

**FMC**

Executive Summary  
Ownership  
Business Evolution  
Organization and Management  
Major Facilities  
Product Portfolio and Technological Know-How  
Marketing Capabilities  
Financial Analysis  
Strengths and Weaknesses  
Strategic Direction

**Monsanto**

Executive Summary  
Ownership  
Business Evolution  
Organization and Management  
Major Facilities  
Product Portfolio and Technological Know-How  
Marketing Capabilities  
Financial Analysis  
Strengths and Weaknesses  
Strategic Direction

**Nufarm**

Executive Summary  
Ownership  
Business Evolution  
Organization and Management  
Major Facilities  
Product Portfolio and Technological Know-How  
Marketing Capabilities  
Financial Analysis  
Strengths and Weaknesses  
Strategic Direction

**Sumitomo**

Executive Summary  
Ownership  
Business Evolution  
Organization and Management  
Major Facilities  
Product Portfolio and Technological Know-How  
Marketing Capabilities  
Financial Analysis  
Strengths and Weaknesses  
Strategic Direction

## **Syngenta**

Executive Summary

Ownership

Business Evolution

Organization and Management

Major Facilities

Product Portfolio and Technological Know-How

Marketing Capabilities

Financial Analysis

Strengths and Weaknesses

Strategic Direction

## **List of Tables**

ADAMA Sales and Operating Profit Growth

ADAMA Sales by Product Line

ADAMA Sales Growth by Product Line

ADAMA Sales by Geographic Region

ADAMA Sales Growth by Geographic Region

BASF Sales and Operating Profit Growth

BASF Sales by Business Segment

BASF Sales Growth by Business Segment

BASF Operating Profit and Margins by Business Segment

BASF Chemicals Sales by Division

BASF Plastics Sales by Division

BASF Performance Products Sales by Division

BASF Agricultural Products and Nutrition Sales by Division

BASF Sales by Geographic Region and Country

BASF Sales Growth by Geographic Region and Country

Bayer Sales and Operating Profit Growth

Bayer Sales by Business Segment

Bayer Sales Growth by Business Segment

Bayer Sales by Geographic Region

Bayer Sales Growth by Geographic Region

Bayer Material Science Sales by Geographic Region

Bayer Material Science Sales Growth by Geographic Region

Bayer Material Science Sales by Product Category

Bayer Material Science Sales Growth by Geographic Region

Bayer Systems Sales by Geographic Region

Bayer Systems Sales Growth by Geographic Region

Bayer Systems Sales by Product Category

Bayer Systems Sales Growth by Product Category

Bayer Materials Sales by Geographic Region

Bayer Materials Sales Growth by Geographic Region

Bayer Materials Sales by Product Category

Bayer Material Sales Growth by Product Category

Dow Chemical Sales and Operating Profit Growth

Dow Chemical Sales by Operating Segment

Dow Chemical Sales Growth by Operating Segment

Dow Chemical Sales by Geographic Region

Dow Chemical Sales Growth by Geographic Region

FMC Sales and Operating Profit Growth  
FMC Sales by Business Segment  
FMC Sales Growth by Business Segment  
FMC Operating Profit and Margins by Business Segment  
FMC Operating Profit Growth by Business Segment  
FMC Sales by Geographic Region  
FMC Sales Growth by Geographic Region  
FMC Estimated Agricultural Products Sales by Category  
Monsanto Sales by Geographic Region  
Monsanto Sales Growth by Geographic Region  
Monsanto Sales by Product Line  
Monsanto Sales Growth by Product Line  
Monsanto Sales and Operating Profit Growth  
Nufarm Sales and Operating Profit Growth  
Nufarm Sales by Business Segment  
Nufarm Sales Growth by Business Segment  
Nufarm Sales by Geographic Region  
Nufarm Sales Growth by Geographic Region  
Nufarm Crop Protection Sales by Product Category  
Sumitomo Sales and Operating Profit Growth  
Sumitomo Sales by Business Segment  
Sumitomo Sales Growth by Business Segment  
Sumitomo Sales by Geographic Region  
Sumitomo Sales Growth by Geographic Region  
Sumitomo Agricultural Chemicals Sales and Operating Profit Growth  
Syngenta Sales and Operating Profit Growth  
Syngenta Sales Growth by Product Line  
Syngenta Operating Profit Growth by Product Line  
Syngenta Sales Growth by Geographic Region